

## Message Text

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INFO OCT-01 EA-10 ISO-00 EB-07 /018 R

DRAFTED BY COM:OED:DEPD: PAT CASEY:JW

APPROVED BY EB/OCA/REP/EMCKEON

COM:OED:DEPD: JAMILLER

COM:OED:DEPD: RLPRITCHARD

EA/ANP/HHLANGE

EB/OCA/BR/IAWILLIAMSON

----- 026203

P 202109Z MAR 75

FM SECSTATE WASHDC

TO AMCONSUL MELBOURNE PRIORITY

UNCLAS STATE 063445

E.O. 11652: N/A

TAGS: BTRA, AS

SUBJECT: FOREIGN BUYER PROGRAM: VISIT OF W.H.M. VANHOFF

REF: (A) MELBOURNE 0171; (B) STATE 053214

1. PER REFTEL (B) PARA 2, USDOC/BIC HAS CONTACTED FOLLOWING  
MANUFACTURERS HOSPITAL EQUIPMENT AND ALL INTERESTED IN  
MEETING VANHOFF:

--- A. GREENWALD SURGICAL COMPANY, INC., 2688 DEKALB ST.,  
--- EAST GARY, INDIANA, PHONE (219) 962-3013, CONTACT  
--- MR. CHRISTOPHER REYNOLDS. MANUFACTURES ALL TYPES  
--- OPERATING EQUIPMENT.

--- B. BURDICH COPORATION, 15 PLUMB STREET, MILTON,  
--- WISCONSIN, PHONE (608) 868-7631. CONTACT  
--- MR. A.W. ANDERSON. MANUFACTURES INTENSIVE CARE  
--- UNIT EQUIPMENT.

--- C. INTEROYAL CORPORATION, 1 PARK AVENUE, NEW YORK CITY,  
--- PHONE (212) 686-3500. CONTACT MR. ASLANIAN.  
--- MANUFACTURES ALL TYPES HOSPITAL AND OFFICE

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--- FURNITURE AND INTENSIVE CARE UNIT EQUIPMENT.

--- D. SHELLEY PROFESSIONAL PRODUCTS, INC., 5922 WILMING-  
--- TON AVENUE, LOS ANGELES, CALIFORNIA, PHONE  
--- (213) 583-1391. CONTACT MR. RICHARD LILLY.  
--- MANUFACTURES CONSULTING ROOM EQUIPMENT.

--- E. EVEREST AND JENNINGS, INC., 1803 PONTIUS AVENUE,  
--- LOS ANGELES, PHONE (213) 478-1057. CONTACT  
--- MR. JERRY LAMBERT. MANUFACTURES ALL TYPES  
--- PATIENT TRANSPORT EQUIPMENT (E.G. WHEELCHAIRS,  
--- STRETCHERS).

2. ALL COMPANIES WILL ATTEMPT ASSIST VANHOFF IN  
ARRANGING HOSPITAL TOURS FOR PURPOSE OF VIEWING LAYOUT  
UNITS.

3. AMERICAN HOSPITAL ASSOCIATION, 840 NORTH LAKE SHORE  
DRIVE, CHICAGO, ILLINOIS, WILL ALSO BE HAPPY MEET WITH  
VANHOFF AND ARRANGE APPOINTMENTS WITH HOSPITAL DEVELOPMENT/  
EQUIPMENT SPECIALISTS AND HOSPITALS IN AREA. CONTACT  
MISS OOBIE FAUTT, PHONE (312) 645-9422.

4. SHOULD VANHOFF REQUIRE ADDITIONAL ASSISTANCE UPON  
ARRIVAL U.S., FOREIGN BUYER STAFF PROJECT OFFICER  
PAT CASEY WILL BE HAPPY TO ASSIST. INGERSOLL

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Copy:** SINGLE  
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**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
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**Disposition Case Number:** n/a  
**Disposition Comment:**  
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**Disposition History:** n/a  
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**Secure:** OPEN  
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**TAGS:** BTRA, AS  
**To:** MELBOURNE  
**Type:** TE  
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